

Talking About Change and Progress in English



B2/ C1 · Weighing Risks and Making Decisions

I. In each dialogue, choose the correct word **in bold** to complete the sentence.

1. The proposal

- How did they react to the proposal?
- **Initially / Gradually**, they had a few concerns about the budget, but then we went over the pricing with them, and they seemed much more open to it.

2. Renewing the contract

- Do you think they're going to renew the contract?
- **At this point / At first**, it's hard to say. I mean, they like the work, but their costs have gone up, and I'm not sure they can still afford it.

3. The cheaper option

- I get why they went with the cheaper option. I'm just not sure it's going to work for us **in the long run / at the outset**.
- Why not?
- Because the cheaper software only really works if it runs smoothly, and this one hasn't. We've already had problems, and every time that happens, our team has to deal with it. It takes time and energy. It's basically extra work.

Want more workplace dialogues you can read and listen to?

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- I.
1. Initially
 2. At this point
 3. in the long run

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