

Business English Phrases: Evaluating Ideas

B2/C1



I. Complete each sentence with the word from the box.

gain

catch

walk

back

trade-off

1. They say they can deliver the equipment by next week, but here's the _____: we have to pay the full amount upfront. And it's non-refundable.
2. If we switch vendors this month, what's the _____? — Well, we'd save \$3,000, but we'd have to wait an extra two weeks for delivery. Are we okay with that?
3. What do we _____ by giving them 20% off this month? Does that end this, or are we going to be doing this every time?
4. Let's take a step _____ — are we late because the supplier shipped late, or because we ordered it late?
5. Can you _____ me through exactly what happened with the payment — when did you submit it, who approved it, and when did it clear?

In [Pro Vocabulary Lab](#), you'll find **audio recordings** of these sentences – plus workplace situations with more phrases used in real meetings and emails.

Go to [Pro Vocabulary Lab](#) for the full practice set 

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I.

1. catch
2. trade-off
3. gain
4. back
5. walk

Thank you for learning with us!

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