

# Business English Phrasebook

B2



REAL  
Business  
English

## I. Match the phrases to their definitions.

take ownership

a) something that is hard to make people accept, agree to, or buy

cut to the chase

b) to skip the extra details and go straight to the main point

double down (on)

c) to accept that something is your job or your responsibility and act on it

tough sell

d) to carefully think about the good and bad sides of your choices before deciding

weigh the options

e) to keep the same plan and put in more effort to make it work

## II. Fill in the blanks with the expressions from the box. Use the right form of each one.

tough sell

take ownership

weigh all the options

cut to the chase

double down

1. We don't have much time, so let's \_\_\_\_\_ and discuss the main issue.
2. Convincing the board to approve more travel expenses will be a \_\_\_\_\_ in this economy.
3. Before signing the contract, we should \_\_\_\_\_ and choose wisely.
4. Jeff finally decided to \_\_\_\_\_ of the project and lead the team himself.
5. After last quarter's losses, the company \_\_\_\_\_ and put even more money into online ads.

## III. Write your answer to the question below. Use the phrase in your answer.

Before making a big decision, do you usually take time **to weigh the options**, or do you decide quickly?

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I.

1. take ownership - c)
2. cut to the chase - b)
3. double down (on) - e)
4. tough sell - a)
5. weigh the options - d)

II.

1. cut to the chase
2. tough sell
3. weigh all the options
4. take ownership
5. doubled down

**For more practice, check out the links below:**

cut to the chase:

<https://www.realbusinessenglish.com/post/cut-to-the-chase-meaning-examples-and-how-to-use-this-business-english-idiom>

tough sell:

<https://www.realbusinessenglish.com/post/tough-sell-meaning-examples-and-how-to-use-this-business-english-idiom-quiz>

double down on something:

<https://www.realbusinessenglish.com/post/10-essential-business-english-phrases-for-managers-to-lead-and-motivate-teams>

take ownership of something:

<https://www.realbusinessenglish.com/post/10-business-english-phrases-for-leaders-and-managers-about-responsibility>

weigh the options:

<https://www.realbusinessenglish.com/post/weigh-the-options-business-english-meaning-examples-and-quiz>

*Thank you for learning with us!*

